



### Executive Biography

## Andy Rhodes

GM and Global Head of Commercial Systems  
HP Inc.

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Andy Rhodes is the general manager and global head of commercial systems at HP Inc. He is a seasoned executive with extensive general management, strategy, global sales, and marketing experience.

Prior to his current role, Andy served in a variety of senior executive roles at Dell. Most recently, he ran Dell's Commercial Mobility business, responsible for P&L, strategy, product roadmap, and go-to-market. He also ran Dell's Precision Workstation Solutions business, leading to significant share and profitability gains. In addition, he ran Dell's Commercial IoT Solutions business, responsible for end-to-end P&L including sales, marketing and engineering. Prior to joining Dell in 2000, he served in enterprise sales and marketing roles at Hewlett-Packard.

Andy holds a BA Honors in Business Administration from Oxford Brooks University, United Kingdom & Curtin University in Perth, Australia.